

## UNITEDHEALTH GROUP®

Helping people live healthier lives and helping make the health system work better for everyone.

Ranked 6th of the Fortune 500  
\$184.8B FY16 revenue



Powering modern health care by modernizing infrastructure, advancing care and improving experiences.

124,000 people serving the health system  
\$83.6B FY16 revenue

## CONNECTING AND SERVING THE WHOLE HEALTH SYSTEM



**PROVIDERS**

**4/5**  
U.S. hospitals



**EMPLOYERS**

**4/5**  
of Fortune 100



**HEALTH PLANS**

**300**  
health plans



**LIFE SCIENCES**

**100**  
organizations around  
the globe



**GOVERNMENTS**

**35**  
states, DC and many  
federal entities

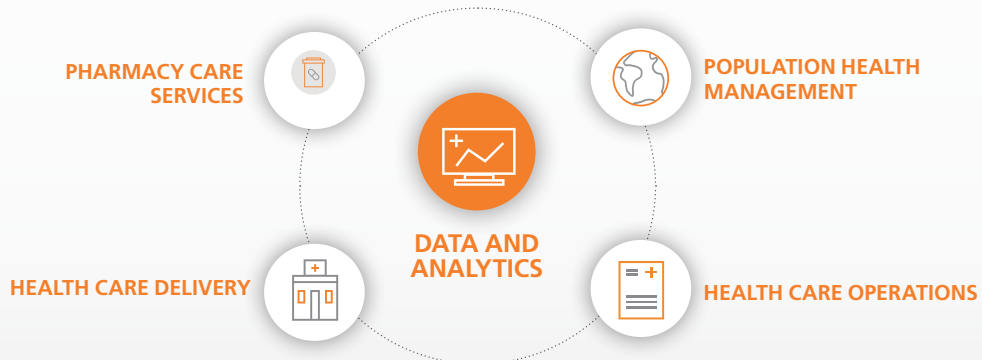
AND



**CONSUMERS**

**115 million**  
empowered consumers

## OPTUM IS POWERING MODERN HEALTH CARE TO CREATE A HEALTHIER WORLD.



# OUR FIVE CAPABILITIES

Driving improved experiences and better outcomes at lower costs.



## LEVERAGING OUR FOUNDATION IN DATA AND ANALYTICS

With our industry-leading health care data — 180 million lives of claims and 85 million lives of clinical data — and technology and analytics expertise, Optum is delivering predictive analytics that help customers take action.

**2016 COMPANY OF THE YEAR**  
for Population Health Management  
by Frost & Sullivan

**138,000 PROVIDERS**  
nationwide rely on Optum One  
predictive analytics

**20 OF THE TOP 25  
US HEALTH PLANS**  
leverage Optum payer analytics

**30 RESEARCH PARTNERS**  
collaboratively researching and  
innovating with OptumLabs™



## DELIVERING PHARMACY CARE SERVICES

OptumRx® goes beyond traditional pharmacy benefit management, leveraging analytics and the most frequent health care touch point to impact overall health — especially where it matters most — within complex conditions.

**>65 MILLION CONSUMERS**  
served by OptumRx

**>1 BILLION SCRIPTS**  
processed annually

**60% ENGAGEMENT**  
in care management when  
connected through OptumRx

**\$11-16 PMPM SAVINGS**  
on medical costs, incremental  
to pharmacy savings



## ACHIEVING POPULATION HEALTH MANAGEMENT

Optum serves the unique needs of a population by delivering effective and sustained consumer engagement with our comprehensive clinical and financial services, targeted through deep population health analytics. This results in the right care provided at the right time and in the setting where the consumer is most receptive.

**70% INCREASE**  
in care gaps closed for a  
Fortune 500 employer

**LARGEST HEALTH SAVINGS**  
account provider in  
the United States

**10% FEWER ER VISITS**  
through physician-led outreach to  
a diabetic employee population

**34 MILLION PEOPLE**  
access Optum Behavioral  
Health services



## ADVANCING HEALTH CARE DELIVERY

OptumCare® provides an exceptional patient experience with attentive, personalized and proactive care across three areas: primary care, specialty care and post-acute care. We are also focused on bringing back the joy of medicine for physicians and advance practice clinicians, so they can focus on what matters most: caring for their patients.

**80 HEALTH PLAN PARTNERS**  
served by OptumCare  
across the country

**25% LOWER ADMIT RATES**  
for care delivery seniors vs.  
Medicare fee-for-service

**>20,000 PHYSICIANS**  
and 7K+ advanced  
practitioners delivering patient care

**4+ STAR PLANS**  
>90% of care delivery members  
in a 4.0+ Star plan



## MODERNIZING HEALTH CARE OPERATIONS

By transforming infrastructure and digitizing health care, we're improving connectivity to enable smoother transactions among providers, health plans and consumers.

**2 BILLION CLAIMS**  
processed on behalf of  
partners each year

**\$6+ BILLION IN SAVINGS**  
generated annually through  
payment integrity services

**9+ MILLION CASE REVIEWS**  
provided over last five  
years for medical necessity

**\$60+ BILLION BILLINGS**  
managed on behalf of  
our Optum360® partner hospitals

LEARN MORE AT [OPTUM.COM](https://www.optum.com)